



# MBA FOR CORPORATE COUNSEL

*A CUSTOM MBA PROGRAM FOR CORPORATE COUNSEL*



## THE MBA FOR CORPORATE COUNSEL

The MBA for Corporate Counsel provides the management skills and business acumen to give students a thorough grounding in management and a competitive edge in their business interactions. Students will hone their skills to address the varied business issues faced in private and publicly traded organizations, as well as in areas of consulting and entrepreneurship. This accelerated program, specifically tailored to meet your needs as corporate counsel, is offered by the School of Business Administration at the University of San Diego.

The same distinguished faculty that deliver MBA courses in the School of Business Administration teach this accelerated course of study. The core curriculum is focused on key management competencies and includes areas such as globalization, international financial management, strategic execution, alliances/mergers/acquisitions and entrepreneurship.

The MBA for Corporate Counsel can help you further develop your ability for assessment, analysis, decision making and judgment. Additionally, it can help you position yourself for greater professional opportunities and leadership roles.

## LEARNING OBJECTIVES

Participants can expect to develop:

- A broad understanding of the common body of business knowledge in a global economy, including the functional disciplines of accounting, statistics, economics, finance, marketing, management, and production.
- The ability to integrate appropriate business concepts to be effective decision makers and leaders.
- The ability to critically assess, evaluate and communicate the ethical and social implications of organizational decision making.
- The ability to effectively communicate business decisions.
- The ability to apply appropriate business theories and skills to analyze, research, and use critical thinking skills for making business decisions.



*“In my work as a corporate counsel, I constantly need to give advice and make decisions that will impact my company’s opportunities for growth and success. Understanding the business fundamentals and having my MBA provides the background I need to add more value in guiding my company.”*

**VICTORIA CHEN**  
VICE PRESIDENT, LEGAL COUNSEL  
QUALCOMM MOBILE & COMPUTING

## THE SCHOOL OF BUSINESS ADMINISTRATION

For more than 40 years, the School of Business Administration has provided a rigorous, values-based education that accelerates the personal and professional growth of the students who pass through its doors.



The School of Business Administration is committed to developing socially responsible business leaders with a global mindset through academically rigorous, relevant, and values-based education and research. As a result, USD School of Business Administration graduates hold professional positions in high technology, new economy corporations, consulting firms, and other entrepreneurial endeavors throughout the Pacific Rim and beyond.

Accredited by AACSB International, the University of San Diego’s School of Business Administration offers graduate and undergraduate programs that are nationally ranked by *Bloomberg Businessweek*, *US News*, and the *Princeton Review*.



## ELIGIBILITY AND PROGRAM REQUIREMENTS

The MBA for Corporate Counsel program is designed to equip mid- to senior-level corporate counsel with the tools necessary to understand complex business concepts and decision making in the context of a corporate environment.

Applicants must meet the following minimum requirements in order to be admitted to the program:

- Must be a mid- to senior-level corporate counsel with at least five years of experience.
- Must have earned a *Juris Doctorate*.
- Must be admitted to a state bar.

Tuition for the MBA for Corporate Counsel covers program costs, including all books, materials and meals.

## ADMISSION AND MORE INFORMATION:

Applications are reviewed and admission to the program is granted on a rolling basis. The most current application information, including program requirements, forms, current schedule, and upcoming deadlines, is available online at <http://www.sandiego.edu/corporatecounselmba>.

***The Master of Business Administration for Corporate Counsel is offered as a custom corporate MBA degree by the University of San Diego's School of Business Administration.***

*Improve career advancement and earnings potential by pursuing a custom MBA, exclusive to corporate counsel, at the highly ranked University of San Diego School of Business Administration.*



**SCHOOL OF BUSINESS ADMINISTRATION**

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