



## **BMC Talks: Season 3, Episode 2**

### **Guest Biographies**



**Jacqueline Mercado '26 (MSRE/MBA)** is a dedicated Air Force veteran. She is expertly trained in logistics and is now navigating the world of commercial real estate as an associate broker with Intersection CRE. Jacqueline is a proud Mexican American, who brings a global perspective and a passion for connecting people and opportunities. She is an amateur sailor and curious explorer. She is a proud aunt and cherishes the role of inspiring the next generation in her family.



**William Baumann III '25** is an active-duty gunnery sergeant in the U.S. Marine Corps, with over 15 years of service. He is currently stationed in San Diego and is pursuing his bachelor's degree at the University of San Diego's Knauss School of Business, focusing on real estate and business administration. He is also part of the NROTC program and will commission as a second lieutenant in Spring 2025. William balances his military duties, academic goals and family life (as a dedicated husband and father of two), with a passion for leadership, real estate and community service. Drawing from his experiences as a former drill instructor, William is committed to mentoring others and making a lasting impact both in the Marine Corps and in the communities he serves. William is an avid outdoorsman, a photography enthusiast and a firm believer in servant leadership.



**Gabriel Torres '26** is a highly motivated junior at the University of San Diego, majoring in real estate with a minor in finance. He transferred from College of the Canyons, where he earned an associate degree in science and a certificate of achievement in real estate. A first-generation Mexican American from Newhall, CA, Gabriel is passionate about commercial real estate and eager to apply his academic knowledge through hands-on experience. As a Ferguson Fellow with past internship and work experience, he brings strong leadership, communication and research skills. Gabriel is interested in acquisitions and asset management, with the goal of giving back and making a lasting impact on others.